



UNIVERSITY "UKSHIN HOTI" PRIZREN
Faculty of Economics
International Management

LEARNING PLAN - International Management						
<i>Level of studies</i>	BACHELOR	<i>Depart.</i>	IM	<i>Academic year</i>	2019/20	
OBJECT			BUSINESS Law			
<i>Year</i>	II	<i>Status of the subject</i>	Obliged	<i>Credit</i>	<i>ECTS credits</i>	6
<i>Semester</i>			III			
<i>Lessons</i>		15	<i>Classes</i>		lectures	exercises
			2		1	
<i>Learning Methodology</i>			Lectures, exercises, seminars, consultations, tests, case studies, assignments			
<i>consultations</i>			One hour before and one hour after lectures			
<i>professor</i>	Prof. Asoc .Dr. Hamdi HOTI		e-mail	hamdi.hoti@uni-prizren.com		
tel.						
<i>Assistant</i>		Dafina ABDULLAHU		e-mail		
tel.						

Study purpose and content of the subject	Student Benefits
<p>Subject offer general and basic knowledge of business right and local commercial rule and comparing with international.</p> <p>Subject, to the students will offer opportunity to develop knowledge over justice system of business and manner of it functions.</p> <p>A more detailed analysis will also be devoted to the laws, legal acts on which commercial law operates, the objects and subjects of law, the sources of obligation creation, their contracts, and their classification giving students a general view of the dynamics of commercial legal relations.</p> <p>The course is designed to help students improve their personal context within commercial law in Kosovo. Significance will be given to legal and economic problems. The way the case is regulated in legal and business terms.</p>	<p><i>Upon completion of this course, the student is expected to be able to:</i></p> <ul style="list-style-type: none"> ✓ To understand basic principles of business right (of market); ✓ To clarify position and role of this subject in the future in our place, over interests of this field; ✓ To criticize and debate, defend the current issues of the case and argue its position based on national and international legal principles and rules; ✓ Increase student's ability to understand the weight of business law; ✓ To enhance the student's personal and professional aptitude skills in European and global trends.

Methodology for realization of learning topics:

The teaching methodology will consist of lecturing the course in a clear and understandable way through lectures, presentations, demonstrations and student assessment as well as in the analysis of relevant topics. The lecture will be presented according to the interactive method. Students have the opportunity to consult after the end of each lecture. Consultation and exam consultations are made after the physical results are tabulated of ads in the spotlight and via email.

Conditions for realization of the subject:

Adequates literatures, using of IT tools.

Student Assessment Mode (in %):

	Rating in%	Final note	
✓ Test I	25%	91-100	
✓ Attending lectures	5 %	81-90	
✓ Commitment	10 %	71-80	
✓ Seminar Paper	10%		

✓ Final Exam Total	50% 100 %	61-70	7 (seven)
		51-60	6 (six)
		0-50	5 (five)

Student Obligations:

Lectures	Exercises
<ul style="list-style-type: none"> ✓ Following lectures ✓ Active participation in discussions during lectures ✓ Students are encouraged to read up-to-date contemporary literature throughout the semester dedicated to the various subjects in this subject. 	<ul style="list-style-type: none"> ✓ Participation in exercises; ✓ Participation in discussion on case studies; ✓ Research work in writing seminars and presenting assigned topics to colleagues; ✓ To follow disciplinary policies of attendance at lectures.

Loan of students for subjects:

Activity	Hours	Days/Weeks	Total:
Lecture	2 + 1	15 week	45 hours
Exercises			
Practice work			
Contacts with teacher/ consultation	1	1	15
Field exercises			
Seminar research work	1	15 week	15
Homework	2		25
Self-study time	1	15 week	15
Preparing final exam	2	15	30
Projects, presentation, Tests...etc.			5

Remark: 1 ECTS credit=25 hour commitment, example if subject it has 4 ECTS credit, students it should have commitment during the semester 150 hours.

Total loan: 150

Weeks	Lecture	Hours	Exercises	
	Topic		Topics	Hours
1.	<ul style="list-style-type: none"> ✓ Introduction presentation; ✓ Knowing the purpose of course; ✓ Subject program; ✓ Expected results; ✓ Literature; ✓ Evaluation; ✓ Academic policy. <p>Introduction</p> <ol style="list-style-type: none"> 1. Course content commercial law; 2. Basic principles over rights and state generally; 3. Social norms, customary norms, morality norms; 4. Rights and his understandable; 5. Society role of rights; 6. The emergence and development of law; 7. Understanding the legal order; <ol style="list-style-type: none"> a. Legal norms – their types; b. Legal acts and their types. 	2		1
2.	<p>INTRODUCTION TO COMMERCIAL LAW</p> <p>Progress development commercial law.</p> <ol style="list-style-type: none"> 1. The origin and development of commercial-business law; 2. The meaning, the object of commercial business law, its designation; 3. Relationship of business law with other branches of law such as: Constitutional, administrative, financial, labor, economic, civil and criminal law, thanksgiving, etc; 4. Source of general law and commercial law in particular such as: Material resource and formal resource such as: (Law, Bylaws, International Contracts, Documents – Customs, Commercials Utilities, Judicial Precedent, Judicial Practice and Jurisprudence;) <p>Basic principles of commercial law.</p>	2		1

3.	<p>OBJECT OF COMMERCIAL LAW</p> <ol style="list-style-type: none"> 1. Items, legal meaning; 2. Types and division of items; 3. Key assets; 4. Items in circulation and out of circulation; 5. Stationary and movable items; 6. Certain individual and gender-specific items; 7. Consumer and non-consumer items; 8. Detachable and inseparable objects; 9. Simple and composite items; 10. Main and accessory items; <p>Money, valuable papers.</p>	2		1
4.	<p>SUBJECTS OF COMMERCIAL LAW</p> <ol style="list-style-type: none"> 1. Physical persons, -Attributes of physical person, ability to act 2. Legal entities; - Characteristics, types of legal persons, conditions for the establishment of a legal person, termination of the legal person (termination of the activity of the legal person), 3. Legal capacity and ability to act of commercial law subjects. 	2		1
5.	<p>FORMS OF COMMERCIAL BUSINESS ASSOCIATION ORGANIZATION</p> <ol style="list-style-type: none"> 1. Background - notions; 2. Individual market (individual business); 3. Public Enterprises; 4. Public (collective) business associations; 5. Limited partnerships; 6. Limited liability companies; 7. Joint Stock Companies; 8. Realization and protection of the rights of the subjects of law; 9. Basic legal systems, Anglo-Saxon system and Euro continental system. 	2		1
6.	<p>UNDERSTANDING THE ROLE OF COMMERCIAL LAW</p> <ol style="list-style-type: none"> 1. Understanding binding law; 2. Basic Principles of Obligatory Law, Types of Obligations by Subject, Content, Duration, Number of Prestige, Object of Prestige by Relation to Person, Legal Protection; 3. Sources of compulsory law; 4. Contracts as a source of obligations, principles of contract law; 5. Principle of freedom of contract, autonomy of will, principle of consensualism, 6. Types of Contracts. <p><i>Literature: Nerxhivane Dauti: Right of obligation, Prishtinë 57-61.</i></p>	1		1
7.	<p>CONDITIONS FOR CONTRACTING</p> <ol style="list-style-type: none"> 1. Object of the Contract; 2. Basis of Contract; 3. Working ability of the contracting parties; 4. Form of the contract; 5. Contract invalidity (deficiencies in the expression of will illegal contracts, risky contracts); 6. Terms and conditions in the contract; 7. Cancellation of the contract; 8. Representation, mediation. <p><i>Literature: Prof. Dr.Mazllum Baraliu "The business right", Prishtinë 2010.</i></p>	2		1
8.	Test 1/ Intermediate evaluation	2		1
9.	<p>CONTRACT RELATIONSHIP- IMPORTANCE</p> <ol style="list-style-type: none"> 1. Consent and expression of will; 2. Elements of the Contract; 3. Bid for the contract - Bid Principle; 4. The moment and place of conclusion of the contract; 5. Pre-contract; 	2		1

	6. Conclusion of the contract.			
10	INTERPRETATION OF THE CONTRACT 1. Legal action of the contract in general; 2. Liability for the physical and legal defects of the item; 3. Objection due to non-fulfillment; 4. Termination of the contract due to non-performance; 5. Termination due to changing circumstances; 6. Impossibility of fulfillment; 7. Great Liability (Laesio Enormis), Interest Contract, Transfer of Contract; 8. Termination of the contract; 9. Termination of the contract; 10. Cancellation of the contract.	2		1
11	OTHER MANDATORY RESOURCES AS: 1. Profit without basis; 2. Paying without a debt (Performing "digging" of foreign affairs without authorization; 3. A partial expression of the will; 4. Cause of damage; 5. Types of liability (Civil liability, Legal panels, administrative law); 6. Guilt as the basis of responsibility; 7. Responsibility for the other (responsibility for minors, enterprise for their employees, responsibility of legal entities for their bodies; 8. Liability for damage caused by a dangerous thing or dangerous activity, special cases of liability; 9. The liability of more persons for the same damage; 10. Compensation of material and non-material dam.	2		1
12	CREDITOR'S RIGHTS AND DEBTOR'S OBLIGATIONS 1. The right to compensation of damages; 2. Contractor Damage Criminal Condition, Delinquent Interest; Challenging the debtor's legal affairs, creditor's rights in special cases; 3. Replacement of Creditor or Debtor; 4. Repayment of obligations; 5. Prescription.	2		1
13	CONTRACTS ON MARKETING OF GOODS 1. Characteristics of justice contracts; 2. Contract on sale - the relevant elements of this contract; 3. Sales obligations; 4. Obligations of the buyer; 5. Compensation for damages in case of termination of the sales contract; 6. Specified Purchase; 7. Purchase by Sample or Module; 8. Purchase and Sale on Trial; 9. Sale and purchase on the right of pre-purchase.	2		1
14	BANKING WORKS 1. The meaning, importance and types of banking: a. Bank deposits, b. Lending and service jobs; 2. Types of securities; 3. Gambling, meaning and importance, types of Gambling, elements of the Gambling, works-actions of the gambling; 4. Check, meaning and importance, elements, types of checks; 5. Factions, meaning and significance, issue of Factions, content, types; 6. Legislative Qualification Letters like: Savings Booklet, Leaflet, Certificate of Deposit, etc.			
15	TRANSNATIONAL-MULTINATIONAL COMPANY 1. The Birth of Multinational Companies, Features; 2. System and Distribution, Technology Transfer within the Multinational Company System; 3. International transformation in the division of companies' jobs; 4. The EU common market, the meaning and key elements of the European market, key EU principles:	2		1

<ul style="list-style-type: none"> ✓ Freedom of movement of goods; ✓ Freedom to provide services and deepen enterprise; ✓ Freedom of movement for capital and people. <p>Some high forms of business cooperation with the outside world.</p> <ol style="list-style-type: none"> 1. Understand and manner; 2. Leasing Contracts, License Contracts, Know-How Contracts, Factoring Contracts, Timershering Contracts, Forfeiting Contracts, Cooperative Contracts etc.. 			
Final Exam			

LITERATURE

Base Literature:

- ✓ **Mehdi J. Hetemi: E drejta me njohurit themelore të së Drejtës Afariste, Prishtinë 2006;**
- ✓ *Opsioni II*. Prof. Dr. **Mazllum Baraliu** “*E Drejta Biznesore*”, Prishtinë 2010.

Recommended literature:

- ✓ Company Law: Published in the Official Gazette, (Art. 48, 49-65, 66-67). see at: www.gazetazyrtare.com
http://www.gazetazyrtare.com/e-gov/index.php?option=com_content&task=view&id=267&Itemid=28&lang=en
- ✓ Nerxhivane Dauti: The Law of Obligations, Prishtina 2001;
- ✓ Prof. Dr. Mehdi J. Hetemi, International Commercial-Commercial Law, 2007. Prishtina.
- ✓ Sht Additional materials by Dr. Halim Bajraktari 2014/15;
- ✓ Riza Smaka, Business Law, Ilira University Prishtina-Tirana 2008;
- ✓ Mehdi Hetemi: Some Current Issues of a Market Economy, Prishtina 2005

Remarks

- ✓ For each subject, students will be provided with necessary materials in Albanian language;
- ✓ At the end of each class, certain groups of students will be engaged in an assignment or case study on the subject taught;
- ✓ The results of the assignments, the student groups should present and discuss in the class.

Student remarks:

First of all, the student must be aware of and respect the institution and school rules:

- ✓ Must respect the schedule of lectures, exercises and be attentive in the classroom;
- ✓ To maintain discipline during lectures;
- ✓ Possession and presentation of the index / ID card in tests and exams is obligatory;
- ✓ When designing seminar papers, the student must adhere to the instructions given by the teacher for the research and technical implementation of the work.
- ✓ Additional opportunities for study and deepening of knowledge in this field are also present on various websites and various business-to-business cases nowadays.